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Business Builds: Climatetech — Full Application

Part 1: Business Information

Applicant Information

1. Company Name (required)

2. (If applicable) Doing Business As

3. Federal Employer Identification Number (required)

4. Department of Unemployment Assistance Number (required)

5. Year Incorporated (required)

6. Company Website (required)**7. Is your company registered to do business in the state of Massachusetts?** (required)☐ Yes☐ No**8. Company Type** (required)☐ LLC☐ C-Corp☐ S-Corp☐ Other**9. Company Description** (required)

Provide a brief overview and summary of the company, including its history, location, mission statement, objectives and values, legal structure, product(s) and/or services, identified market.

10. Please select no more than 2 technology verticals your business falls under. (required)☐ Energy & Electricity☐ Buildings☐ Clean Transportation☐ Manufacturing & Industry

- ☐ Agriculture & Water
- ☐ Resilience & Adaptation
- ☐ Enabling Solutions (e.g., software, marketplaces, surveying equipment)
- ☐ Other

11. Please summarize the business / technology and its role in the climatetech sector. (required)

Limit: 100 words

12. Total capital that the company has raised to date (equity + non-dilutive) (required)

\$ USD

13. Evidence of Commercial Deployment (required)

Limit: 100 words

Briefly describe where and how your technology has been deployed at commercial scale in at least one setting (customer, project, or installation). Include location, scale, and go-live date. If not applicable, please explain your commercialization stage.

14. Commercial Traction (required)

Limit: 100 words

Describe signed customer contracts, offtake agreements, purchase orders, revenue growth (last 24 months), and/or partnerships that demonstrate market demand.

Company Headquarters and Locations

15. Global Company Headquarters Address (required)

Country (required)

Address (required)

Address Line 2 (optional)

City (required)

State, Province, or
Region (required)

Zip or Postal Code (required)

16. Principal Massachusetts Office Address (if different than Headquarters)

Country

Address

Address Line 2 (optional)

City

State, Province, or Region

Zip or Postal Code

**17. Listing of Massachusetts Facilities (list principal
Massachusetts office first, if multiple facilities)**

	A	B	C	D
1		Address	Address Line 2	City
2	1			
3	2			
4	3			
5	4			
6	5			
7	6			
8	7			
9	8			

Applicant Contact Information

18. Primary Contact Full Name (required)

First Name (required)

Last Name (required)

Please provide the name of the contact for any regular communication regarding the Company's application.

19. Primary Contact Title (required)**20. Primary Contact Phone Number** (required)**21. Primary Contact Email Address** (required)**22. Is Executive Office or Designee different?** (required)☐

Yes

☐

No

Please select 'Yes' if the person listed as Primary Contact is not someone who can act as the Applicant's authorized representative for the purposes of this application.

23. Please provide the email address(es) of any other company contacts you wish to be included on communications about this application.



	A	B	C	D
1		First	Last	Email
2	1			
3	2			
4	3			
5	4			
6	5			
7	6			
8	7			
9	8			
10				

Part 2: Project Information

Project Details

Note: 'Project' refers to the specific business growth activities that the capital will support. Projects must leverage private investment to generate new economic activity across the state and may involve physical expansion and/or job creation.

24. Project Name (required)

Limit: 300 characters

25. Project Address (required)

Country (required)

Select...



Address (required)

Address Line 2 (optional)

City (required)

State, Province, or
Region (required)

Zip or Postal Code (required)

26. Does the Company own or lease the property? (required)

- ☐ Own
- ☐ Lease

27. Is this the Company's first time expanding in Massachusetts?
(required)

- ☐ Yes
- ☐ No

**28. For this project, is the Company expanding to a new location
(i.e., taking on a new lease or ownership of space)?** (required)

- ☐ Yes
- ☐ No

29. What capabilities will be expanding in Massachusetts?**(Select all that apply)** (required)

- ☐ Manufacturing
- ☐ Headquarters
- ☐ Research & Development
- ☐ Other

30. Project Abstract (required)

Limit: 50 words

Please provide a brief 2-3 sentence description of the project.

31. Project Support (required)

Limit: 200 words

Describe why the incentive(s) support your relocation / expansion in MA. If the incentive(s) will support a portion of a larger overall project (for example, ABC Company applies for a \$1 million capital reimbursement grant to install high-efficiency climate control systems as part of a \$75 million construction project), please describe the overall project and clearly state the portion of the overall project that will be supported by the incentive(s).

32. Anticipated Outcomes (required)

Limit: 200 words

How will your project and company's growth plans contribute to both Commonwealth of Massachusetts and your industry? Explain how your growth plans will expand research, development, innovation, or manufacturing activities within Massachusetts, and describe the broader benefits to the state, including job creation, leverage funding, and attraction of additional resources. Describe how your project will advance the Climatetech industry including impacts on R&D, innovation, and/or manufacturing.

33. Progress To-Date (required)

Limit: 200 words

Describe any work that has been completed on this project so far, such as community/regional planning, design and engineering, zoning or permitting, prior project phases completed, etc. If applicable, include any prior state/federal funding received for the project.

34. Management Team (required)



	A	B	C	D
1		Title	First Name	Last Name
2	1			
3	2			
4	3			
5	4			
6	5			
7	6			
8	7			
9	8			

Please provide the names, titles, and contact information for the top officers, key personnel, management team of the company and project.

35. Upload Resumes of key management personnel. (required)

Choose File

Select up to 72 files to attach. No files have been attached yet. You may add 72 more files.

Acceptable file types: .pdf

36. Please list all sources of funding for this project. Please include self-funding, loans, public and quasi-public funds, and other funding sources. (required)

	A	B	C
1	Funding Source	Amount	Notes
2	University		
3	1		
4	2		
5	3		
6	4		
7	5		
8	Venture Capital		
9	1		
10	2		

37. As of today, what percentage of the Company's sales occur outside of Massachusetts? (required)

38. Upon project completion, what percentage of the Company's sales occur outside of Massachusetts? (required)

Part 3: Employment Information

Employment Details

39. Please indicate the current number of permanent full-time employees and history of permanent full-time employees over the last 3 years. Please note job losses in past years will be taken into consideration. Additionally, employees "in Massachusetts" may be: a) Massachusetts residents working remotely or on site and b) non-residents working on-site at the project location at least 50% of the time.



	A	B	C	D
1		Worldwide	In Massachusetts	At the Project Location
2	Current Year			
3	Last Year			
4	2 Years Ago			
5	3 Years Ago			

40. Please indicate the project's permanent full-time job creation schedule. (required)



	A	B
1	Project Year	Net New Permanent Full-Time Employees
2	Year 1	
3	Year 2	
4	Year 3	
5	Year 4	
6	Year 5	
7	Year 6	
8	Total	0

41. Please provide the following pay and benefits analysis for the total new permanent full-time jobs created. (required)



	A	B	C	D
1	Category	Jobs	Avg. Annual Salary	Insurance (Yes/No)
2	R&D			
3	Sales & Marketing			
4	Regulatory / Compliance			
5	Manufacturing			

6	Admin / Other			
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42. Describe your company's approach to non-traditional career paths (apprenticeships, recognition of micro-credentials, Pathmaker, etc.), as well as any workforce training partnerships you may have. (required)

Limit: 100 words

Part 4: Incentives

Capital Incentive Information

43. Total Grant Request (required)

\$ USD

44. Total Project Cost (required)

\$ USD

45. Total Match Amount from Applicant (required)

\$ USD

46. Total Match Amount from Other Sources (required)

\$ USD

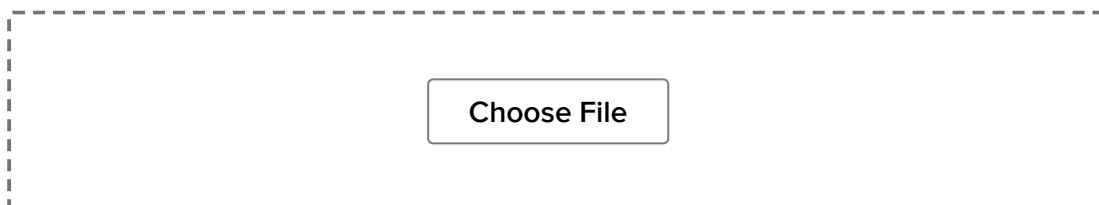
47. Describe the source(s) and status of all matching funds being provided by applicant and other sources, including whether the funds are secured or waiting approval. For any funds that have not been secured, provide a timeline for securing the funds.

(required)

A large rectangular text input area with a thin border and a small icon in the bottom right corner.

Limit: 100 words

48. Attach matching fund Commitment Letters (required)

A dashed rectangular box containing a "Choose File" button.

Select up to 72 files to attach. No files have been attached yet. You may add 72 more files.

Acceptable file types: .pdf

49. Proposed Assets (required)

A large rectangular text input area with a thin border and a small icon in the bottom right corner.

Limit: 200 words

Describe the technical details of the proposed equipment or infrastructure for reimbursement (manufacture, model, vendor) and intended use. Identify the specific bottleneck to scaling/relocating that cannot be reasonably addressed without the grant.

50. Project Plan / Scope of Work (required)

A large rectangular text input area with a thin border and a small icon in the bottom right corner.

Limit: 200 words

Please provide a detailed project plan, including estimated timeline, key milestones. Please specify both the plan/timeline for the overall project and the plan/timeline limited to the scope of work within the grant term (3 years).

51. Upload Vendor Quotes (required)

Choose File

Select up to 72 files to attach. No files have been attached yet. You may add 72 more files.

Acceptable file types: .pdf

For all equipment costing over \$100,000 that you're seeking reimbursement as part of the grant, please attached a vendor quote.

52. Risk and Mitigation Strategy (required)



Limit: 200 words

Identify key risks or challenges to procurement and commissioning, and provide realistic mitigation strategies.

53. Operations and Maintenance (required)



Limit: 200 words

Outline a realistic operations and maintenance plan, with named personnel responsible for safe operations, user training, and routine maintenance over the asset's useful life.

54. Financial Position (required)



Limit: 200 words

Summarize your organization's financial position, revenue sources, and runway.

55. Upload Financial Statements (most recent full or fiscal year) (required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .pdf

56. Post-grant Revenue (required)



Limit: 200 words

Describe the post-installation revenue and cost projections (Years 1 - 6), justifying assts' financial sustainability beyond the grant period.

57. Bridge Financing (required)



Limit: 200 words

Describe your plan to provide bridge financing to cover project expenses prior to reimbursement.

Climate & Building Performance

58. Climate Friendly Operations (required)

A large rectangular text input area with a thin border and a small icon in the bottom right corner.

Limit: 100 words

Describe how the proposed capital project will make your operations more climate-friendly (onsite renewable generation, energy efficiency upgrades, electrification, low-carbon materials).

59. Mass Save & Building Codes (required)

A large rectangular text input area with a thin border and a small icon in the bottom right corner.

Limit: 100 words

If applicable, describe how the project plans to utilize Mass Save standard or custom incentives and adhere to applicable energy-related building standards, codes, and stretch codes. Please list the progress and timeline for these efforts.

Budget Details

Provide a breakdown, by spending category, of the total funding request for the proposed project. The total of these categories should equal the Total Grant Request above.

Note: Project investment breakdown in the previous section refers to total investment for project undertaken by the Company. Figures in this section should refer exclusively to costs that will be reimbursed via capital grant if state support is granted.

60. Please list the project investment breakdown—that is, the qualified expenditures undertaken by the Company for the

project (such as land, buildings, equipment, or renovations.) Add rows to detail each investment type, investment amount and anticipated year of investment.



	A	B	C	D
1	Category	Jobs	Avg. Annual Salary	Insurance (Yes/No)
2	R&D			
3	Sales & Marketing			
4	Regulatory / Compliance			
5	Manufacturing			
6	Admin / Other			

61. Budget Details (required)



	A	B
1	Category	Amount (\$)
2	Equipment	
3	Infrastructure	
4	Capital Subcontractors / Consultants	
5	Other Capital Costs	
6	Contingency	
7	Total	0

62. Projected Spending (required)



	A	B	C
1	Fiscal Year	Projected Grant Reimbursement Request	Notes
2	FY27		
3	FY28		
4	FY29		
5	FY30		
6	Total	0	

For the grant requested, project accurate grant spending reimbursement requests by fiscal year (July 1 - June 30). The total grant reimbursement requests from all three years should equal the Total Grant Request above.

63. Upload Project Budget (required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .csv, .xls, .xlsx

Download the [Project Budget Template].

Part 5: Public Benefits & Support

Public Benefits

64. Please describe any additional economic or public benefits of this project, including any regional significance beyond the municipality where the project will occur or climate-related benefits from the project. (required)



Limit: 200 words

Examples of public benefits include:

1. Job Opportunities for Local Communities

Describe how the project will create new, high-quality employment opportunities for residents of Massachusetts, particularly in Gateway Cities, rural towns, or areas with high unemployment. Include any plans to hire from disadvantaged populations or invest in workforce training.

2. Environmental/Climate Health and Wellbeing

Explain how the project or company will reduce pollution, energy use, or greenhouse gas emissions. Describe any planned investments in clean energy, energy efficiency, green infrastructure, or other measures that will improve environmental conditions and public health.

3. Economic Stability and Growth

Detail how the project will contribute to the economic development of the region. This may include revitalizing vacant or underutilized properties, supporting local supply chains, or strengthening nearby commercial districts.

4. Better Public Infrastructure

Identify any anticipated improvements to local infrastructure associated with the project, such as utilities, transportation access, or public amenities. Explain how these improvements will benefit the surrounding community beyond the improved facility.

5. Competitive and Attractive Job Market

Describe how the project will improve job quality and market competitiveness, including offering good wages, career advancement opportunities, or skills development. Include any partnerships with schools, training institutions, or workforce development programs.

6. Long-term Sustainability

Discuss the long-term environmental impact of the project, including how it aligns with Massachusetts' climate and energy goals. Outline any sustainability standards (e.g., LEED certification), low carbon building materials, or operational practices that will ensure long-term environmental performance.

7. Stronger State Economy

Explain how the business' expansion will increase tax revenues, attract additional investment to the state, or enhance Massachusetts'

reputation as a destination for innovation, sustainability, or advanced industry.
Emphasize the broader economic impact of the project.

65. Describe any recent initiatives around corporate social responsibility: significant donations, community engagement, nonprofit support, or any local public benefit contributions.

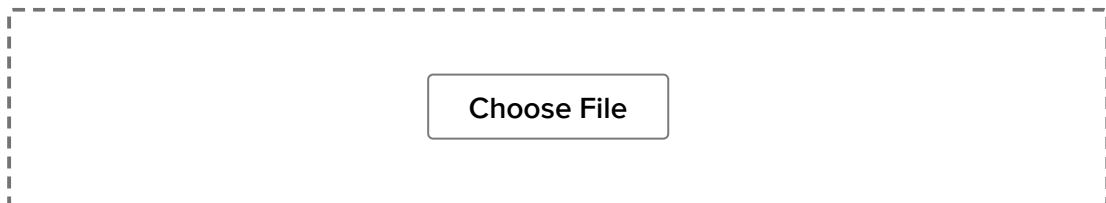
(required)



Limit: 200 words

Municipal Support

66. Upload Letter's of Support from municipality leaders, legislators, civic organizations, and business associations, that describes the municipality's support for the project and any local incentive(s), along with an executed copy of any local incentive agreement (if applicable). (required)



Select up to 72 files to attach. No files have been attached yet. You may add 72 more files.

Acceptable file types: .pdf

Massachusetts Suppliers and Contractors

67. If known, please list Massachusetts-based contractors and suppliers on this project. Add rows for each business and indicate the type of work and whether it is a certified minority or women-owned business.



	A	B	C	D
1		Business Name	Type of Work	Certified Minority or Women-owned
2	1			
3	2			
4	3			
5	4			
6	5			
7	6			
8	7			
9	8			

Part 6: Affirmations & Disclosures

Affirmations

- ☐ I affirm that the applicant business entity will not unlawfully misclassify workers as self-employed or as independent contractors and certify compliance with applicable state and federal employment laws and regulations, including but not limited to minimum wages, unemployment insurance, workers' compensation, child labor, and the Massachusetts Health Care Reform Law, Chapter 58 of the Acts of 2006, as amended.
- (required)

- ☐ I affirm that the applicant business entity will not knowingly employ developers, subcontractors, or other third parties that unlawfully misclassify workers as self-employed or as independent contractors, or that fail to comply with applicable state and federal employment laws and regulations, including but not limited to minimum wages, unemployment insurance, workers' compensation, child labor, and the Massachusetts Health Care Reform Law, Chapter 58 of the Acts of 2006, as amended.
- (required)

- ☐ I affirm that the applicant business entity adheres to the Immigration and Nationality Act.
- (required)

- ☐ I affirm that the applicant business entity's hiring practices adhere to an Equal Opportunity Employment/Affirmative Action Statement or Plan.
- (required)

- I affirm that, as a duly authorized representative of the applicant business entity and all other affiliated businesses that may receive a grant from MassCEC associated with this project, I hereby authorize, release and give authority to the Massachusetts Department of Unemployment Assistance, pursuant to M.G.L. c. 151A, §46(1), to provide MassCEC, upon
- ☐ its request, with the applicant's information, including but not limited to, wage reporting information, that is (a) necessary to verify the applicant's fulfillment of job creation and job retention commitments as indicated in the application, or (b) otherwise necessary to ensure the proper operation or enforcement of the Business Builds: Climatetech Program.
- (required)

- I affirm that, as a duly authorized representative of the applicant business entity and all other affiliated businesses that may receive a grant from MassCEC associated with this project, I hereby authorize, release and consent the Massachusetts Department of Revenue, pursuant to M.G.L. c. 62 § 6(g)(3) & c. 63 § 38N(c), to provide MassCEC with
- ☐ information, including but not limited to tax return and wage reporting information, that is (a) necessary to verify the amount and tax year in which the applicant claims any of grant awarded by MassCEC, or (b) otherwise necessary to ensure the proper operation or enforcement of the Business Builds: Climatetech Program.
- (required)

Disclosures

69. If the applicant business entity, an affiliated business or any majority shareholder of the applying entity has been previously

approved as a "Certified Project" by the EACC, please indicate the project name, municipality, and date of approval.



	A	B	C	D
1		Project Name	Municipality	Date of EACC Vote
2	1			
3	2			
4	3			
5	4			
6	5			
7	6			
8	7			
9	8			

70. If, within the past five years, the applicant business entity or any of its officers, directors, employees, agents, or subcontractors of which the applicant has knowledge, has been the subject of the following, please explain.

- ☐ Indictment, judgment, conviction, or grant of immunity, including pending actions, for any business-related conduct constituting a crime under state or federal law.
- ☐ Government suspension or debarment, rejection of any bid or disapproval of any proposed contract or subcontract, including pending actions, for lack of responsibility, denial or revocation of prequalification or a voluntary exclusion agreement. o
- ☐ Governmental determination of a violation of any public works law or regulation, labor law or regulation, or any OSHA violation.

71. Please disclose any active or pending litigation that the applicant or any of its officers, directors, or affiliated businesses has before the Commonwealth of Massachusetts, its agencies, its municipalities, or the federal government.

Limit: 100 words

Part 7: Certification & Authorization

Certification

72. Please attach proof of good tax standing in the Commonwealth of Massachusetts via a Massachusetts Department of Revenue Certificate of Good Standing for each of the businesses intending to take advantage of the state tax incentives dated within 90 days of submitting the application.

(required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .pdf

For more information on the DOR Certificate of Good Standing, please visit:
<https://www.mass.gov/info-details/faqs-dor-certificate-of-good-standing-or-corporate-tax-lien-waiver> (<https://www.mass.gov/info-details/faqs-dor-certificate-of-good-standing-or-corporate-tax-lien-waiver>)

73. Please attach proof of good standing with the Massachusetts Department of Unemployment Assistance by obtaining a

Certificate of Compliance for each of the businesses intending to take advantage of the state tax incentives dated within 90 days of submitting the application. (required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .pdf

For more information on the DUA Certificate of Compliance, please visit:

<https://www.mass.gov/unemployment-insurance-ui-for-employers>

(<https://www.mass.gov/unemployment-insurance-ui-for-employers>)

74. Please attach proof of good standing with the Secretary of the Commonwealth by obtaining a Certificate of Good Standing for each of the businesses intending to take advantage of the state tax incentives dated within 90 days of submitting the application. (required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .pdf

For more information on the Secretary of the Commonwealth's Certificate of Good Standing, please visit:

<https://corp.sec.state.ma.us/CorpWeb/Certificates/CertificateOrderForm.aspx>

(<https://corp.sec.state.ma.us/CorpWeb/Certificates/CertificateOrderForm.aspx>)

Authorization

75. Upload a Red-lined Sample Agreement (required)

[Choose File](#)

Select up to 72 files to attach. No files have been attached yet. You may add 72 more files.

Acceptable file types: .doc, .docx

Find the document [\[here\]](#).

As the applicant business applying for “Certified Project” status from the Commonwealth of Massachusetts, Economic Assistance Coordinating Council I hereby certify that I have been authorized to submit this application on behalf of the applicant business entity and that the information provided herein is true, accurate and complete and that it reflects the applicant’s intentions for the project, including investments and job creation, to the best of my knowledge after having conducted reasonable inquiry. I understand that the information provided with this application will be relied upon by the Commonwealth in deciding whether to approve “Certified Project” status and that the Commonwealth reserves the right to take action against the applicant or any other beneficiary of the Certified Project if the applicant intentionally provided misleading, inaccurate, or false information. The undersigned also hereby acknowledges that this application and all documents submitted in support thereof are public records under the Massachusetts Public Records Law.
(required)

First Name (required)

Limit: 49 characters

Last Name

Limit: 49 characters

Email (required)

Limit: 100 characters

Save Draft

Submit Form

Drafts may be visible to the administrators of this program.