# Medium- and Heavy-Duty Mobile Charging Solutions Pilot Technology Inventory

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The following document is designed to provide a high-level overview of individual original equipment manufacturer (OEM) companies within the mobile and semi-permanent charging space engaged in the Medium- and Heavy-Duty Mobile Charging Solutions Pilot that generate zero point source emissions. The included asset details are designed as a preliminary tool to introduce fleets to diverse options within the mobile and semi- permanent charging industry that may fit their fleet needs.





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#### Introduction

Thank you for participating in the Massachusetts Clean Energy Center's (MassCEC) Medium and Heavy-Duty Mobile Charging Solutions Program (the "Program"). "Mobile Charging" refers to any type of semi-permanent, off-grid, and grid-flexible charging stations that can be disconnected and transported between locations and may be used for limited duration or for extended periods without the need to break ground or pursue permitting processes. Mobile Charging solutions have become increasingly appealing for fleets looking to evaluate and right size medium and heavy-duty (MHD) electric vehicles (EV) in alignment with their business cases. To adopt MHD EVs, fleet owners incur substantial charging infrastructure costs and face extended utility and hardware lead times which can be prohibitive to electrifying fleets. To address these complexities, the Program, administered by CALSTART, will fund the deployment of mobile charging solutions and provide supplemental incentives up to four (4) MHD zero emission (ZE) vehicles per fleet for participating fleets. This technology inventory is designed specifically for fleets participating in the MassCEC program. The inventory includes assets that are available with a generalized turnaround time of 4 to 8 weeks and are all legally operable within the state of Massachusetts. Each asset has been pre-screened to meet requirements for mobility, semi-permanence, and alignment with zero-emission goals, particularly focusing on reducing non-point source emissions.

| Asset Type                       | Definition   |
|----------------------------------|--|
| Mobile                           | Mobile charging units offer a flexible and adaptable approach to charging EVs. These units have smaller footprints- typically occupying a parking space- and can be disconnected and transported between EV charging locations. They require a direct grid connection or connection to a generator in the case of hydrogen charging. Examples include trailer or direct wheel mount. |
| Semi-permanent                   | Semi-permanent units refer to charging solutions with a generally larger footprint that require direct grid/generator connection or may include a contained generator. The units are not readily relocatable and are often palletized or containerized. Semi-permanent solutions may be used in perpetuity.  |
| Charging-as-a-<br>Service (CaaS) | Charging-as-a-Service delivers on-demand and scheduled charging solutions for fleets with the supply, installation, and management of mobile charging units operated by the Service company. This model removes the burden of ownership and maintenance, enabling rapid deployment with ongoing operational support.   |

#### **Acronyms**

| Charging as a Service             |
|-----------------------------------|
| Medium- and Heavy-Duty            |
| Zero-emission                     |
| Electric vehicle                  |
| Original Equipment Manufacturer   |
| Electric Vehicle Supply Equipment |
| Massachusetts Clean Energy Center |
|                                   |

| Key Terms and Concepts | Definition  |
|------------------------|---|
| Islanded               | A localized electrical grid that operates independently from main electrical grid. Islanded systems offer resilience  |
|                        | in outage situations.   |
| Palletized             | A semi-permanent charging unit that sits on a pallet; not readily relocatable.  |
| Skid-Mounted           | A semi-permanent or mobile charging unit contained on a single platform; can be added to wheels for relocation.   |
| Wheel-Mounted          | A reduced-footprint mobile-charging unit on wheels that can be charged and moved by hand (rolling) across a site.   |
| Wall-Mounted           | A semi-permanent unit mounted to the wall with direct grid access.  |
| Trailer-Mounted        | A mobile charging unit that sits on a trailer that can be charged in one location then relocated across site(s).  |
| Location Dependent     | Charging assets are powered offsite by the CaaS provider, making the energy source and emissions profile dependent on the provider's chosen charging location and utility fuel mix. Because these inputs vary and are not site- |

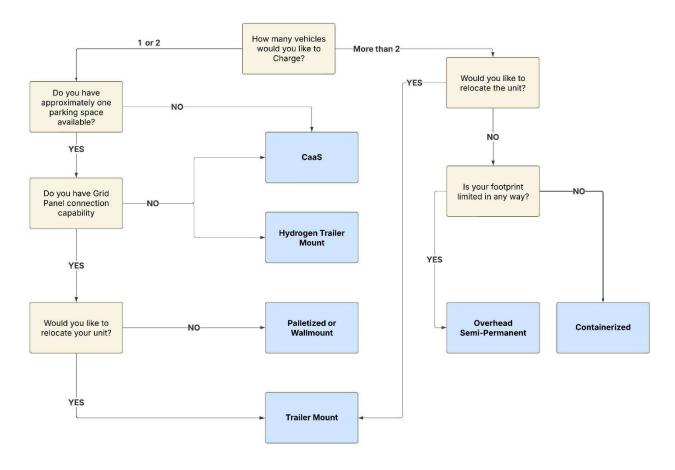
specific, energy sourcing cannot be predetermined.

#### **About Hydrogen-powered Charging**

Hydrogen fuel cells and fueling systems are powered by compressed or liquid hydrogen, often requiring specialized storage, handling, and delivery infrastructure rather than direct grid connection. Hydrogen fueling systems include a generator to produce electricity which is then distributed through connected charging apparatus. The State of Massachusetts contains multiple commercial suppliers including but not limited to; American Gas Products (AGP), Middlesex Gasses, Igo's Welding Supply. Other fuel suppliers, such as Air Products, deliver to Massachusetts. Hydrogen costs vary based on multiple input factors, including costs for generating equipment at a station and delivery, and costs approximately \$5-\$15 per kg. Generating electricity from hydrogen using stationary fuel cells can be up to 20% more energy-efficient than using hydrogen in fuel cell vehicles, due to reduced conversion losses and fewer mobility-related constraints.

## **Decision Making Support**

Identifying the best-fit mobile or semi-permanent solution for your fleet can be challenging due to the variety in fleet facility footprints, existing infrastructure considerations, and diversity across charging provider technologies and platforms, amongst other considerations. The following decision tree is designed to support thinking through which charging formats may align with fleet needs. This decision tree does not necessarily capture all fleet scenarios and should *only be used as a preliminary exercise*.



## **Technology Inventory**

Timeline quotes and pricing quotes are specific to this pilot project and may not apply to other acquisition scenarios. Pricing is specific to this pilot project and any post-pilot contracting must be coordinated independently between the Fleet and OEM. All dollar values and timelines are approximations and subject to market fluctuations.

This is not an exhaustive list of all OEMs available on the market, nor is inclusion of an OEM or asset a formal endorsement by MassCEC or CALSTART. OEM order is alphabetical.

#### DANNAR

Mobile Power Station® https://www.dannar.us.com/



DD DANNAR, LLC, ("DANNAR") based in Muncie, Indiana, has been in operation for 20 years, with their Mobile Power Station® (MPS) introduced in 2017.

The Mobile Power Station® features a drivable (both person-seated and remote-control capability) chassis and

has swappable, brand agnostic attachment capabilities. Given its diverse use cases, the Mobile Power Station's utilization is largely seen at construction, air and seaports, and military sites. The Dannar MPS unit is unique within the field of mobile charging, as it is a multi-purpose tool in addition to battery storage. The DANNAR MPS unit would benefit scenarios such as construction site or port site where the MPS may be moved around a large, contained area to power other site-constrained EVs.

Sample Use Case: A fleet based at a large-scale shipping facility currently charges medium-duty box trucks and plans to expand as operations grow. With strong utility partnerships and access to permanent infrastructure, they're focused on maximizing flexible, creative solutions to support peak activity. During periods of high throughput, the DANNAR Mobile Power Station is configured as a battery-powered forklift to assist with material handling, while during slower periods, it transitions to serve as a mobile EV charger, supporting vehicles and equipment across the facility.

| Unit Name                  | Mobile Power Station® (MPS) 4.0 |
|----------------------------|---------------------------------|
| Unit Type                  | Chassis Mount                   |
| Fuel Type(s)               | Electrical Grid                 |
| Energy Capacity            | Up to 500kWh                    |
| Charge Rate                | L3/DC capable, L2 standard      |
| Ports                      | 2                               |
| Dimensions                 | 15' L × 8.5' W × 8.25' H        |
| Pricing                    | \$550,000 – 600,000 max specs   |
| <b>Deployment Timeline</b> | 8-12 weeks                      |
| Ownership Model            | Lease or Purchase               |

## Electric Fish 350squared™

https://electricfish.co/



Electric Fish, based out of California, United States, began piloting its 350squared™ unit in 2021. Electric Fish's Units are made in the United States in Electric Fish's San Carlos, CA and Detroit, MI's facilities. 350squared's small footprint enables flexible "plug and play" style utilization through 3-phase AC input as well as offers simple 208V grid connection for grid-constrained sites. The palletized solution can power two vehicles simultaneously, with the narrow, vertical footprint offers flexibility in siting for spaceconstrained areas. Additionally, the unit include

battery storage for up to 48 hours of backup charging capability.

<u>Sample Use Case</u>: A local business has a small fleet of two electric vehicles that perform multiple deliveries each day. The 350squared charges their vehicles up to 200 miles in under 10 minutes, enabling rapid turn around and minimized downtime between trips.

| Unit Name                  | 350squared™ Generation Dory 2.0 |
|----------------------------|---------------------------------|
| Unit Type                  | Palletized                      |
| Fuel Type(s)               | Electrical Grid                 |
| Energy Capacity            | 350 kWh                         |
| Charge Rate                | Up to 350 kW DCFC at 920V/600A  |
| Ports                      | 2                               |
| Dimensions                 | 8.2' L x 4.4' W x 7.45' H       |
| Pricing                    | \$200,000                       |
| <b>Deployment Timeline</b> | 4 weeks                         |
| Ownership Model            | Lease or Purchase               |

## InCharge Energy

ICE Configurations, Mobile Cart, Wallbox <a href="https://inchargeus.com/">https://inchargeus.com/</a>







InCharge Energy provides versatile, small footprint gridconnected EV charging solutions. Their solutions include wallmount, skid-mount, and palletized systems with narrow, vertical footprints, as well as compact, cart-wheeled units ranging for quick and simple relocation around facilities. InCharge performs interoperability testing with multiple vehicle OEMs and accommodates diverse use cases. For fleets with Build America, Buy America purchase requirement, InCharge's assets are BABA compliant.

Sample Use Case: A medium duty fleet is looking to move locations in a few months. They have grid capacity, but no charging infrastructure and must take delivery of their new electric vehicles immediately. The fleet has a small area in which to bring in semi-permanent charging, so they are looking for a wall mount option. The ICE configurations support rapid deployment and connect to existing infrastructure and can be relocated while infrastructure installation is completed.

| Unit Name              | <b>Mobile Cart 2.0</b> [ICE-30; ICE-60]                       | <i>Wallbox</i> [ICE-30; ICE-60]  | ICE-120; ICE-180               |
|------------------------|---|----------------------------------|--------------------------------|
| Unit Type              | Wheel Mount   | Wall Mount                       | Skid Mount                     |
| Fuel Type(s)           | Electrical Grid   | Electrical Grid                  | Electrical Grid                |
| Energy                 | Direct panel  | Direct panel connect:            | Direct panel connect:          |
| Capacity               | connect: 480V, 3-<br>Phase, 200A                              | 480V, 3-Phase, 200A              | 480V, 3-Phase, 200A            |
| Charge Rate            | 30kW; 60kW DCFC   | 30kW; 60kW DCFC                  | 120kW;180kW DFC                |
| Ports                  | 2   | 2                                | 2                              |
| Dimensions             | S: 31"L x 26.5" W x<br>45.5" H, L; 48" L x<br>30" W x 45.5" H | 9.45" L x 27.75" W x<br>43.31" H | 29.5" L x 27.5" W x<br>68.9" H |
| Pricing                | \$4,000; \$6,500  | \$17, 244; \$32,315              | \$41,394; \$54,044             |
| Deployment<br>Timeline | 6 weeks   | 6 weeks                          | 6 weeks                        |
| Ownership<br>Model     | Lease to Own or<br>Purchase                                   | Lease to Own or<br>Purchase      | Lease to Own or<br>Purchase    |

#### Luvante

### **Elevated Charging Infrastructure**



Reading, Massachusetts
based Luvante offers a unique
overhead solution for meeting
mobile and semi-permanent
charging challenges through
their Sustainable Elevated
Electric Vehicle Charging
Infrastructure Solution. This
ground-elevated solution

utilizes direct grid connection through utility splits, with infrastructure supported by ground-connected (helical) posts. The standard unit is ground-connected at either end of 4 parking spaces for their standard unit, with posts for every two spaces, providing charging for up to 4 vehicles per pillar, as visualized in the OEM-generated image. Pillars can be arranged nose to nose or "street" style for corridor spaces. The overhead infrastructure includes built in soffit lighting and supporting communications/security installations and are wrappable to meet desired brand aesthetics.

<u>Sample Use Case</u>: A commercial fleet of four medium and heavy-duty vehicles, soon to expand to 8, need to charge in a parking lot on the public-facing side of their business. They do not want to utilize designated spaces that would take away from customer parking. With more vehicles incoming, the fleet would like to rapidly scale up charging capabilities.

| Unit Name       | Luvante Elevated Charging Infrastructure  |
|-----------------|---|
| Unit Type       | Elevated Semi-Permanent to Permanent  |
| Fuel Type       | Electrical – Direct Grid Connect or External Battery Connect                      |
| Capacity        | 1600 Amps max current   |
| Charge Rate     | 60kW through busway; L2/DCFC Swappable; Can support high power through dispensers |
| Ports           | 4-12 standard, scalable upwards [2 pillar minimum]                                |
| Dimensions      | 10 to 15' vertical clearance  |
| Pricing         | \$60,000  |
| Deployment      | 4-6 weeks (including 2-3 day install)   |
| Timeline        |   |
| Ownership Model | Purchase, Lease, CaaS   |

#### Nuvera

HydroCharge™

https://www.nuvera.com/



The Nuvera HydroCharge™ is a hydrogen fuel cell powered mobile generator and charger pairing. Headquartered in Massachusetts, Nuvera Fuel Cell systems have powered a diverse array of zero emission vehicles in the ZE ecosystem, ranging from transit buses to maritime vehicles. The HydroCharge unit is fully customizable and may also be grid connected at 208V or 480V 3-phase. While not project required, the HydroCharge™ is Buy America (BABA) Compliant

should fleets be required to comply for any potential purchases. Nuvera will coordinate the acquisition, delivery, and loading of fuel to the site.

<u>Sample Use Case:</u> A fleet needs to charge their new electric vehicle in a property where there is no access to the electric grid as well as substantial vehicle traffic. Though the property is large, any charging asset should occupy as little space as possible to minimize disruption to other vehicle routing. The fleet will need to regularly relocate their charging asset to accommodate movement and siting of the vehicle traffic.

| Unit Name                  | HydroCharge™ Mobile EV Charger + Genset          |
|----------------------------|--|
| Unit Type                  | Trailer Mount                                    |
| Fuel Type(s)               | Hydrogen   |
| Energy Capacity            | 15 kg hydrogen (500 kWh gross)                   |
| Charge Rate                | 50kW Level 3 DC Fast Charger                     |
|                            | AC Power Output: 10kW at 120/240VAC              |
| Ports                      | 1 EV charging port, 1 or more AC outlets         |
| Dimensions                 | 16.5' L x 7.75' W x 9' H                         |
| Pricing                    | \$300,000; \$13,500; \$13,000; \$30,000          |
| <b>Deployment Timeline</b> | 4-6 Weeks  |
| Ownership Model            | Purchase (preferred), Rental, Lease to Own, CaaS |

## SparkCharge

Mobile Battery Charger and Off-Grid Power Hub

SparkCharge | Commercial Fleet EV Charging Service





Boston-based SparkCharge offers a mobile trailer plus Charging-as-a-Service (CaaS) solution designed to meet fleet needs through scalable service levels. Their portable units support three operational models: a full-service option with on-site support, a self-service model with remote monitoring and unit swap-outs, and a hybrid approach that supplements limited on-site power with battery "boosts" for peak shaving. For larger deployments, SparkCharge supports integration with customer-owned charging stations and manages the transition from mobile units to permanent grid-connected infrastructure. The Off Grid Power Hub utilizes hydrogen fuel, with fuel refill by SparkCharge.

<u>Sample Use Case:</u> A fleet of 12 vehicles' facility is undergoing permanent infrastructure upgrades. They

will need to relocate their semi-permanent charging asset as construction crosses the site. Due to construction, there is no grid access.

| Unit Name           | Mobile Battery Charger                       | Off Grid Power Hub       |  |
|---------------------|--|--------------------------|--|
| Unit Type           | Trailer Mount                                | Trailer Mount            |  |
| Fuel Type(s)        | Grid, Solar, L1/DCFC                         | Hydrogen                 |  |
| Energy Capacity     | 300/500 kW                                   | Up to 24,000 kWh         |  |
| Charge Rate         | 80-125kW DCFC                                | 180-500kW                |  |
| Ports               | Up to 4                                      | 4-20                     |  |
| Dimensions          | 20' L x 8.5' W x 7' H                        | 18'L x 8.6'W x 10.8' H   |  |
| Pricing             | Up to \$0.52 per kWh; \$150,000 to \$250,000 |                          |  |
| Deployment Timeline | Approx. 7 days                               | Approx. 7 days           |  |
| Ownership Model     | Per kWh, Lease, Purchase                     | Per kWh, Lease, Purchase |  |

#### Verne

Hydrogen Mobile Charger https://www.verneh2.com/



The Verne hydrogen-powered mobile charger utilizes proprietary, state of the art patent-pending technology for cryo-compressed storage which minimizes space required and associated transportation costs. Their energy as a service model includes compressed hydrogen fuel, generator, and charger assets. Founded in 2020, Verne has received funding from institutions

including Stanford, MIT, Caltech the National Science Foundation, and the Department of Energy's ARPA-E research funding, as well as private industry sources such as Amazon and Caterpillar, supporting its development of hydrogen storage solutions. Verne will coordinate the acquisition, delivery, and loading of fuel to the site.

Sample Use Case: A small fleet of 6 vehicles has access to the electrical grid but isn't able to utilize grid connectivity due to capacity limitations. The vehicles operate at different duty cycles, so the fleet is looking for a flexible charging option. They are still interested in zeropoint source emissions, so they would like to utilize hydrogen as an option. Compared to other hydrogen options, the Verne solution's 4 ports support charging multiple vehicles at a time, as well as through right sizing charging times and durations without having to add an additional charging unit.

| Unit Name                  | Hydrogen Mobile Charger  |
|----------------------------|--|
| Unit Type                  | Trailer Mount  |
| Fuel Type(s)               | Hydrogen   |
| Energy Capacity            | 2MWh per fill  |
| Charge Rate                | 50 kW L3/DCFC  |
| Ports                      | Up to 4 ports  |
| Dimensions                 | 238" L x 167" W x 104" H   |
| Pricing                    | Charging electricity cost: \$0.32 /kWh; Monthly equipment lease cost: \$12,000 |
| <b>Deployment Timeline</b> | 4-12 weeks   |
| Ownership Model            | Lease  |

## Xos

Xos Hub™

https://www.xostrucks.com/



The Xos Hub™ is charged through the electrical grid and can be either palletized or mounted on a trailer for easy relocation and convenient siting. The Hub™ is designed to fit within a standard parking space. In California's HVIP Mobile Charging Pilot, the Xos Hub™ has successfully demonstrated ongoing usage across medium and heavy-duty fleets facing electrification

delays. Along with their Hub units, Xos is established within the zero-emission transportation industry as a manufacturer of step vans, medium-duty, and heavy-duty vehicles.

Sample Use Case: A medium duty fleet with several box trucks needs electric charging at a warehouse facility where they have grid capacity but are waiting for permanent infrastructure. They are in the process of getting electrical infrastructure installed across several other sites and would like the ability to relocate their charging asset as construction is completed across the different timelines.

| Unit Name                  | Xos Hub™  |   |
|----------------------------|---|---|
| Unit Type                  | Trailer Mount   | Palletized  |
| Fuel Type                  | Grid input to battery storage;<br>480V 3 phase, 100Amp ideal;<br>OR DCFC via CCS1 | Grid input to battery storage;<br>480V 3 phase, 100Amp ideal;<br>OR DCFC via CCS1 |
| Energy Capacity            | 280 kWh   | 280 kWh   |
| Charge Rate                | Up to 180kW (480VAC), Up to 150 kW (DCFC)   | Up to 180kW (480VAC), Up to 150 kW (DCFC);  |
| Ports                      | 2-4 CCSI [2 @ 32' cable + 2<br>@23' cable]  | 2-4 CCSI [2 @ 32' cable + 2<br>@23' cable]  |
| Dimensions                 | 15.5' L x 6.29' W x 6.67' H   | 11.25' L x 3.33' W x 5.17' H  |
| Pricing                    | \$228,000   | \$218,000   |
| <b>Deployment Timeline</b> | 8-10 weeks  | 8-10 weeks  |
| Ownership Model            | Purchase, Lease   | Purchase, Lease   |

# Charging Asset Spec Sheets Note

OEMs regularly update and release spec sheets detailing asset configurations.

Please reference OEM websites for most up to date versions of spec sheets.