

Green School Works TA Services Webinar

Agenda

1. Program Team
2. Program Overview
3. Technical Assistance Overview
4. Technical Assistance Services
5. Files
6. Funding Overview
7. Questions & Answers

Program team



Meg Howard
Program Director



Katherine Straus
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Manager



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Green School Works Program Overview



Provide technical assistance and implementation funding to public K-12 schools or districts for projects that improve energy efficiency, reduce carbon emissions, or mitigate the impacts of climate change, and support decarbonization planning and prioritization.



Eligible schools and school districts that serve a student population of 40% or more low-income for one or more of the last three school years.



Combination of:

Technical services grants

Implementation grants

Technical Assistance Overview

- \$5 million available for technical assistance services
- Released a statement of qualifications for TA vendors
 - Developed list of pre-approved TA vendors
 - GSW can approve additional vendors not on approved list if they are already working with a school/district
- Timeline: Rolling

TA Services

- **Comprehensive Building Assessments:** Decarbonization assessment identifying energy efficiency and electrification opportunities for a single building.
- **Focused Studies:** Detailed study of specific energy efficiency and electrification measures that result in actionable savings and cost estimates.
- **Portfolio Decarbonization Roadmaps:** Exploration of decarbonization strategies, typically for multiple buildings (such as an entire school district), with a plan to implement over a long-time horizon.
- **Additional Scope:**
 - On-site renewable energy feasibility analysis of existing building(s) and site(s)
 - MA Class I Renewable Energy Certificate (“REC”) analysis
 - Additional scope approved on a case-by-case basis

How to apply

- ▶ Attachment D – Mass Save Scope Relevant to Green School Works
 - Mass Save scope and deliverables for TA services
- ▶ Participant Agreement
 - Must be signed as part of the enrollment process
- ▶ Program Services Manual
 - Outlines stages of technical assistance participation
- ▶ Enrollment Form

Expected Budget for Mass Save Customers: CBA

Task	Estimated cost per task	Mass Save cost share	Green School Works cost share	Cost to the school district
Comprehensive Building Assessment	<p>\$11,000-\$17,000</p> <p>(\$10,000-\$15,000 for Mass Save base scope + \$1,000-\$2,000 for GSW scope)</p>	<p>100% of the cost of the base scope up to an agreed upon amount depending on school size*, when using pre-qualified Mass Save vendors.</p> <p>Up to 25% of the base scope costs when using firms directly procured by the customer.</p> <p>*This is a correction from an earlier version which incorrectly stated "up to \$15,000."</p>	<p>100% of the cost of the Green School Works renewable scope</p> <p>For Mass Save prequalified vendors: Any portion of the base scope not covered by Mass Save.</p> <p>For vendors that are NOT pre-qualified by Mass Save: 50% of the Participant's co-pay required for the base scope</p>	<p>None with Mass Save pre-qualified vendor.</p>

Note: For all TA services, if the Participant is not Mass Save-eligible, MassCEC will pay 100% of the cost of the task, whether or not the selected Vendor is a pre-qualified Mass Save vendor.

Expected Budget for Mass Save Customers: Focused Studies

Task	Estimated cost per task	Mass Save cost share	Green School Works cost share	Cost to the school district
Focused Studies	<p>\$6,000-\$42,000</p> <p>(\$5,000-\$40,000 for Mass Save scope + \$1,000 - \$2,000 per building for GSW scope)</p>	<p>Up to 50% of total base scope cost when using pre-qualified Mass Save vendors.</p> <p>Up to 25% of the study costs when using firms directly procured by the customer.</p>	<p>100% of the cost of the Green School Works renewable scope</p> <p>For Mass Save pre-qualified vendors: 50% of the total cost of the base scope plus any portion of the base scope not covered by Mass Save.</p> <p>For Vendors that are NOT pre-qualified by Mass Save: 50% of the Participant's co-pay required for the base scope.* *On a case by case basis</p>	<p>None with Mass Save pre-qualified vendor.</p>

Expected Budget for Mass Save Customers: Green School Works Renewable Scope

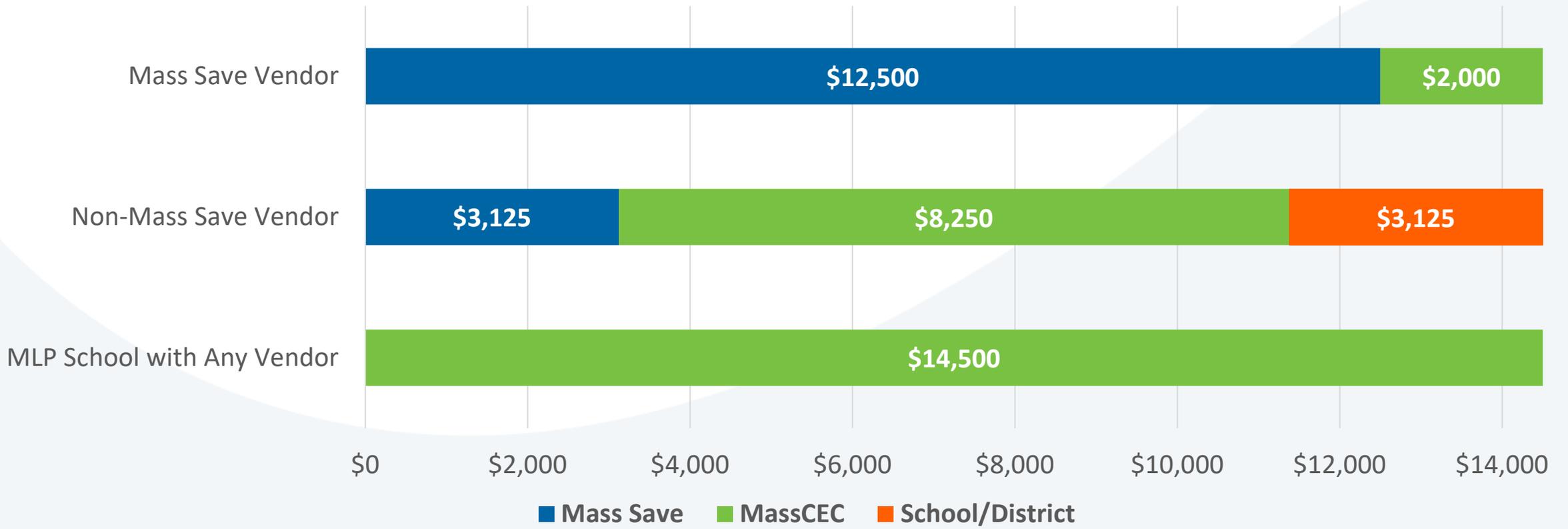
Task	Estimated cost per task	Mass Save cost share	Green School Works cost share	Cost to the school district
Green School Works Renewable Scope	Starting at \$1000-\$2000	None	100%	None

Expected Budget for Mass Save Customers: Portfolio Decarbonization Roadmap

- ▶ Estimated Cost per task: \$100,000-\$300,000+
- ▶ Due to the high costs of a Portfolio Decarbonization Roadmap, MassCEC will be approving enrollment requests on a case-by-case basis

Comprehensive Building Assessment Hypothetical

Comprehensive Building Assessment
(\$12,500 Mass Save scope + \$2,000 GSW scope)



Questions and Answers

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Green School Works**



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