



## MASCEC WORKFORCE DEVELOPMENT GRANTEES CUBS AND MWBE SUPPORT GRANTEES FY26-FY22

### FY26 CLIMATE-CRITICAL UNDERREPRESENTED BUSINESS SUPPORT GRANTS – 2026 Q1 AWARDS



**Beacon Climate Innovations (BCI) \$300,000** to serve as a Spoke providing technical guidance and connecting underrepresented businesses to community-scale clean energy and resilience projects throughout the state.



**1Berkshire Strategic Alliance, Inc \$50,000** to develop a plan with regional partners to offer business readiness support, succession planning and sector-specific procurement navigation support for underrepresented businesses in the Berkshire region.



**Emerald Cities Collaborative (ECC) \$399,618.37** to serve as a Contractor Development Pathway Spoke supporting small businesses in navigating procurement opportunities available through Mass Save®, building knowledge of opportunities and providing individualized technical assistance to address barriers and readiness to strengthen small businesses' capacity to deliver climate-critical services.

### FY25 CLIMATE-CRITICAL UNDERREPRESENTED BUSINESS SUPPORT GRANTS – 2025 Q2 AWARDS

#### HUBS:



**BECMA (Black Economic Council of Massachusetts)** to serve as the Greater Boston Regional Hub delivering all Core Services, offering individualized assessments, customized business growth plans, and a structured service delivery workflow using internal program staff and established vendors, including a robust cadence of touch points with participants.



**Entrepreneurial and Business Collaborative (E&B)** to serve as the Pioneer Valley Regional Hub delivering all Core Services, offering a combination of direct service delivery and targeted support provided by subcontracted partners, including capital access and post-financing coaching, certification navigation, and procurement navigation.

## SPOKES:



**Alliance for Climate Transition (ACT)** to coordinate with Hubs to pilot scalable infrastructure to support outreach and recruitment activities housed out of local community colleges.



**BECMA (Black Economic Council of Massachusetts)** to serve as a spoke supporting minority businesses entering the electric vehicle (EV) charging field and aligning Spoke services with additional Hub regions to address EV infrastructure pathway gaps.



**Building Pathways** to serve as a Spoke supporting union contractors, offering business education and procurement navigation support to help participants engage more deeply in clean energy opportunities across sectors, specifically high-performance buildings.



**Emerald Cities Collaborative (ECC)** to serve as a Spoke using a procurement-focused contractor support model grounded in procurement readiness and bid development.



**Entrepreneurial and Business Collaborative (E&B)** to serve as a Spoke providing procurement navigation in net-zero grid and the high-performance building sectors.



**GNESMDC (Greater New England Minority Supplier Development Council)** to serve as a Spoke guiding underrepresented businesses through certification pathways and providing additional services to prepare participants for eligibility for public and private clean energy contracts.



**SRGE, The Construction Accelerator** to serve as a Spoke delivering specialized services focused on navigating underrepresented decarbonization construction businesses through the bid process.

## PLANNING AND CAPACITY:



**Boston Center for Community Ownership (BCCO)** to build capacity for the implementation of its PowerUP! Program, expanding support for cooperatively owned climate-critical businesses and planning to

integrate into the hub and spoke model for business support grantees.



**Coalition for an Equitable Economy (CEE)** to pilot a new business support program, Business Registration Advisory Guide (BRAG) and embed trained guides within clean energy business support organizations.



**Interise Inc.** to develop a plan for a Spoke, including one-one support responsive to the procurement navigation needs of underrepresented businesses seeking entry into the offshore wind supply chain.



**La Colaborativa** to develop a plan for a Spoke, building out sector-specific procurement support for minority businesses in the Northeast workforce region.



**Massive Brand Consulting, Inc.** to identify regional approaches and entities positioned to carry out the full scope of Hub responsibilities in the Southeastern workforce region.



**MassMEP** to support supply chain research and align programming pivoting underrepresented manufacturers into the clean energy sector with the Hub and Spoke model.



**North Shore Latino Business Association (NSLBA)** to refine a service delivery plan including a small pilot group of high-performance building contractors and align to the Hub and Spoke model in the Northeast workforce region.

#### FY25 EQUITY WORKFORCE PLANNING AND CAPACITY GRANTS



**Amplify LatinX (ALX)** to support MWBEs in climate-critical fields by conducting a needs assessment and stakeholder outreach to identify challenges that MWBEs face. ALX addresses a key population gap and bilingual training service.

#### FY25 CLIMATE-CRITICAL UNDERREPRESENTED BUSINESS SUPPORT GRANTS PLANNING AND CAPACITY GRANTS



**Black Economic Council of Massachusetts (BECMA)** to hire a full-time Climate and Sustainability lead for their hub in Roxbury that will provide support to MWBEs as they transition to the green economy through workshops, educational events, and programming for various clean energy-related industries, including electric vehicles, building decarbonization and offshore wind.



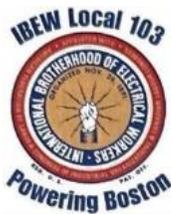
**Browning the Green Space, Inc (BGS)** to develop a program to support alumni from ACCESS, a business training bootcamp. BGS will build capacity by hiring a program manager to explore new resources and support participants.



**Emerald Cities Collaborative (ECC)** to develop as either a Hub or Spoke in the MassCEC ecosystem, by identifying and addressing the gaps in their own current service offerings and yielding a roadmap for new partnerships and effective expansion plans into specific geographies or new target populations.



**Emerald Cities Collaborative** to create a tailored curriculum and devise supportive strategies to address the key barriers disadvantaged MWBE contractors face during the procurement process. The goal is to foster a more significant number of contracting opportunities for women and minority-owned construction firms and design a replicable strategy that can be adopted by other housing authorities across the state.



**IBEW Local 103** to develop a program supporting MWBE contractors to overcome barriers and perform leadership roles within the clean energy market. The program will consist of quarterly MWBE Clean Energy Contractor and Industry Convenings, Continuous Identification and Development of Clean Energy Resources for MWBE Contractors, and Support for the Administration of other MWBE Clean Energy Support Efforts.

## FY24 WORKFORCE GRANTEES

### FY24 MWBE SUPPORT GRANTS



**Arka HR** to deliver a workforce development program for minority- and women-owned businesses in the high-performance building sector, including a combination of technical training, business coaching, and networking opportunities. Arka HR will also conduct a thorough landscape analysis to map the ecosystem of institutions providing capital, engage with MWBEs and other organizations to

gather insights on barriers, and develop a comprehensive set of recommendations.



**Beacon Climate Innovations** to connect a diverse local workforce and MWBEs with opportunities created by the development of planned Clean Energy Community Resilience Hubs in Taunton, Wakefield, and Hingham. This work builds upon the success of their prior planning grant.



**Boston Center for Community Ownership** to create new MWBEs and strengthen existing MWBEs in the climate-critical industries of building construction and subspecialties (HVAC, electrical, plumbing, insulation), focusing on women- and BIPOC-owned worker cooperatives by strengthening existing cooperatives already operating in climate-critical fields and by also creating new MWBE cooperatives through a co-op startup training program. This work builds upon the success of their prior planning grant.



**Boston Impact Initiative** to implement the GreenEdge Accelerator program to provide a continuum of services for MWBEs in or seeking to enter building and electrification, transportation, net-zero grid, offshore wind, and ancillary sectors supporting the clean energy economy across Massachusetts.



**Building Pathways** to provide a comprehensive program to empower MWBE contractors to lead in the clean energy sector and to successfully bid on and complete clean energy projects that include solar installations, energy storage systems, microgrids, and deep building decarbonization retrofits.



**Coalition for an Equitable Economy** to conduct a comprehensive statewide mapping exercise to identify and quantify capital providers that offer capital solutions to climate-critical businesses, especially those that serve MWBEs. This work will inform strategies to reduce gaps and barriers in access to capital for MWBEs, and findings and recommendations will be shared through guides and webinars targeted at MWBEs.



**Cornerstone Global** to create a plan to support MWBEs in Lowell through training and access to expertise in building organizational capacity needed to succeed in clean energy.



**Entrepreneurship for All** to provide core services to underrepresented MWBE entrepreneurs and guide the MWBEs to compete for ancillary procurement opportunities created by the OSW and blue economy sectors in the Southcoast and Cape.



**MassMEP** to implement their MWBE Clean Energy Power Pivot Program to strategically enhance the capabilities of MWBE manufacturers pivoting into the clean energy sector.



**Roads Consulting Group** to establish business incubator and technical assistance programs in four (4) regions with the goal of training MWBEs to enter into and/or expand their work in the clean energy sector by providing training and technical support that scales MWBEs towards contract procurement.

## FY23 WORKFORCE GRANTEES

### FY23 MWBE SUPPORT GRANTS



**Black Economic Council of MA** to expand its state-wide Electric Vehicle Supply Equipment (EVSE) initiatives to guide more Black-owned businesses into the EV space, offer responsive support to MWBEs through its Back Office Support Services (BOSS) and Vendor Advisory Council (VAC) programs, and assist MWBEs to acquire contracts, capital, and the skilled workforce needed to scale in the EV sector.



**Center for Women & Enterprise** to develop the Clean Energy Business Support Center, expanding upon a successful MWBE planning grant to assist MWBEs entering the high-performance building sector. MWBE participants will have access to a Certification program to achieve third-party certification and to a Contracting program to better position the MWBEs to access contracting opportunities.



**Entrepreneurial and Business Collaborative** to provide comprehensive support to MWBEs in Western Massachusetts through two distinct programs - an 8-week Consolidated Accelerator Program and a 12-month Comprehensive and Inclusive Support Program. These programs offer access to funding, mentorship, technical assistance, and a variety of wraparound business support services to help MWBEs overcome barriers and succeed in the clean energy industry.



**Northeast Sustainable Energy Association** to launch BuildingEnergy Access, expanding on its existing BuildingEnergy Bottom Lines program, a unique network of business owners in the high-performance building sector who work together to improve their respective triple bottom lines: planet, people, and profit. Participants will receive custom training and business development services,

access to NESEA's existing educational programming, and marketing opportunities to spotlight their MWBE. This work builds upon the success of their prior planning grant.



**SRGE** to guide emerging BIPOCQ+ led construction companies in the clean energy sector through the typical eighteen month bid process related to a contract in the high-performance building sector. Using a learning management system and highly customized approach for each MWBE participant, SRGE will support each MWBE with capacity building, access to capital, and networking. This work builds upon the success of their prior planning grant.

## FY22 WORKFORCE GRANTEES

### FY22 MWBE SUPPORT GRANTS



**Browning the Green Space** to create more MWBEs by expanding the Accelerating Contractors of Color in Energy for Sustainable Success (ACCESS) program, an 8-week contractor bootcamp for aspiring energy efficiency & renewable energy business owners that provides curated consulting, coaching, connections, mentorship, and access to capital.



**Emerald Cities Collaborative** to recruit MWBE contractors in the Pioneer Valley, train on decarbonization work, connect to pipelines of work, provide networking opportunities, and facilitate connections to working and equity capital.



**Greater New England Minority Supplier Diversity Council** to increase MWBEs' awareness of opportunities to obtain contracts in climate critical areas, build their financial and intellectual capital and provide MWBE certifications, leveraging grants with U.S. Department of Commerce.



**Greentown Labs** to operate an accelerator program, Advancing Climatetech and Clean Energy Leaders (ACCEL) to accelerate high growth, tech innovation based MWBE startups towards investment, partnerships, and customers.

## MASCEC WORKFORCE DEVELOPMENT GRANTEES

