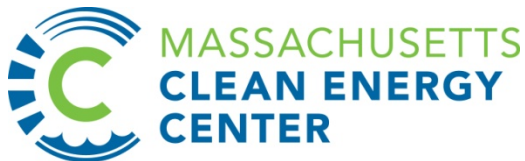


**Webinar: Commonwealth Solar Stimulus and
Commonwealth Solar II Rebate Programs
April 6, 2010**

Commonwealth Solar Team

Massachusetts Clean Energy Center



Webinar Outline

- Introduction
- Transition to MassCEC
- General Commonwealth Solar Program Updates
- Commonwealth Solar Stimulus
- Commonwealth Solar II
- FAQs
- PowerClerk Tutorial

Transition to MassCEC

- **New Address:**
Massachusetts Clean Energy Center
55 Summer Street, 9th Floor
Boston, MA 02110
Commonwealth Solar Email: cs@masscec.com
- Website www.CommonwealthSolar.org
- Seamless transition: www.masscec.com
- Review future contract and insurance language, as it may have changed



New Personnel

- Please welcome Betsy McDonald

Renewable Energy Fellow

bmcdonald@masscec.com

(617) 315-9320

- Betsy will be responsible for tracking the required reporting documents for CS Stimulus

Program Updates

- Launch date April 9, 2010 at 11:00 a.m. (EDT)
- Rebate levels in both programs are not changing from Block 1
- **10 percent** of available funding will be set-aside for Non-Expedited Installers
- Installer and Host Customer entity caps will be 25 percent of available funding per block
- Only **complete** applications will be accepted into the queue – Threshold Completeness Checklist included on the application
 - Incomplete applications will be rejected and removed from the queue

Program Updates (cont.)

- New Expedited Installers
 - Any Installer that has successfully completed 2 projects will get a Username and Password
 - An email will be sent on April 7, 2010 informing you that you will be Expedited
 - Very important to confirm that you received this and update any contact information
 - Expedited Installers will get only one Username per company
 - Additional staff member names need to be submitted to cs@masscec.com
 - Note: If you already have a PowerClerk Username and Password, your status has not changed
 - Continue to use this same log-in information for new applications.

Program Updates (cont.)

- New Non-Expedited Installer Application Submission
 - Non-Expedited Installers **must** email a copy of the complete application to cs@masscec.com to confirm place in queue
 - Signed application and back-up documentation must be complete and received by MassCEC within seven calendar days
 - Must be hardcopy for Commonwealth Solar Stimulus
 - Must be electronic for Commonwealth Solar II
 - This submittal process mirrors that of Expedited Installers

Program Updates (cont.)

- System add-ons are not accepted
- Residential Solar Lease projects are considered Commercial projects.
 - Will apply to the Commonwealth Solar II Rebate Program only
- No longer require 50 percent on-site load
- All projects must be completed within six months of approval

New Insurance Requirements

- With transition to MassCEC, **ALL** Installers need to submit a **NEW** certificate of insurance (if not done already)
- New requirements are available on our website www.CommonwealthSolar.org
- Instructions on submitting the new certificate to Ebix BPO on website
- **DO NOT** submit insurance certificates to MassCEC

Commonwealth Solar Stimulus Rebate Program

- \$8 million in available funding to be delivered in blocks
- Second block will be \$4 million
- Projects in Municipal Light Plant districts are eligible
- Available for Commercial systems; greater than 10 kW up to 200 kW
- Systems over 200 kW will not be accepted into the queue
- Ground mounted PV systems 60 kW or smaller are eligible
- Minimum ARRA reporting requirements including job creation and prevailing wage - Details are available at www.CommonwealthSolar.org



Complete Application: Commonwealth Solar Stimulus

- Original Signatures on Application
- Project is NOT an Add-ON
- Signed Attachment B - Participant's Agreement
- Signed Attachment C - Stimulus Requirements
- Signed Attachment G – Historic Preservation Checklist
- Completed Form W-9 with DUNS number
- Copy of electric utility bill with rate code
- Site Photos
- Shading and Estimated Production Back-Up
- DAS for ALL systems
- Copy of turnkey contract between System Owner and Applicant/Installer
- Copy of MOU or PPA for Third Party Owned Projects
- If Public project: Evidence of public bidding for Host Customer
- Site Plan*
- 3-Line Electrical Diagram*
- Certificate of Insurance



* Required for Non-Expedited Installers/Integrators only



Commonwealth Solar II Rebate Program

- Second block is \$1 million
- Second block will last a maximum of 3 months
- Once in queue, signed application and all backup documentation will be submitted electronically
- Commercial and residential solar lease systems 10 kW or smaller (rebate capped at 5 kW)
- All residential systems, regardless of size (rebate capped at 5 kW)
- Residential systems can apply for only the Moderate Income Adder OR the Moderate Home Value Adder – Not both
- MA Adder is available



Complete Application: Commonwealth Solar II

- Original Signatures on Application
- Project is NOT an Add-ON
- Signed Attachment B - Participant's Agreement
- Copy of electric utility bill with rate code
- Site Photos
- Shading and Estimated Production Back-Up
- Copy of turnkey contract between System Owner and Applicant/Installer
- Copy of MOU or PPA for Third Party Owned Projects
- If Public project: Evidence of public bidding for Host Customer
- Site Plan*
- 3-Line Electrical Diagram*
- Income verification with proof of primary residence**
- Tax Assessment with proof of primary residence**
- Certificate of Insurance

Frequently Asked Questions

- **Can systems larger than 200 kW receive a rebate on the first 200 kW?**
 - *No. Systems larger than 200 kW will not be eligible to apply for the Commonwealth Stimulus Rebate Program. Projects with a capacity greater than 200 kW will still be eligible to receive funding under the SREC program.*
- **Can commercial projects larger than 10 kW apply for Commonwealth Solar II?**
 - *No. Commercial systems larger than 10 kW will not be eligible to apply to the Commonwealth Solar II program, but they will be eligible to apply to the Commonwealth Solar Stimulus Rebate Program. (NOTE: Residential Solar Lease projects are commercial projects but will only be eligible to apply to the CSII program . They will be subject to the size cap of 10kW like other commercial projects.)*
- **Can projects that received CS I or other rebates receive rebates for add-ons?**
 - *Funding will not be available for PV system add-ons under the new Commonwealth Solar programs.*
- **Will the 50 percent behind the meter requirement still exist?**
 - *No.*

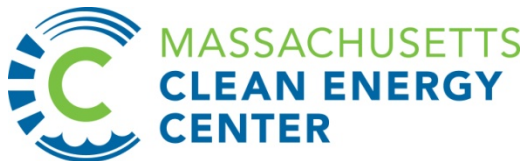
Frequently Asked Questions (cont.)

- **Will rebates be per building or per meter?**
 - *The rebate calculation is based on the size of the total PV system installation per building. Each building with a PV array is considered a separate project. If you would like to do multiple arrays on multiple buildings, you will need to submit a separate application for each project.*
- **What is the process to become an Expedited Installer/Integrator?**
 - *Installers/Integrators must complete the “Crawl Before You Walk” process before becoming an Expedited Installer/Integrator.*
- **Will there be a Public Building or Affordable Housing Adder?**
 - *At this time, the new Commonwealth Solar Rebate Programs do not provide additional adders for Public Building or Affordable Housing PV installations. Public and Affordable Housing entities are still welcome to apply to the rebate programs.*
- **Can cities and towns use Clean Energy Choice funding in addition to a Commonwealth Solar Rebate to install PV?**
 - *Yes.*

Frequently Asked Questions (cont.)

- **Is the 10 percent carve-out for Non-Expedited Primary Installer/Integrators a floor or a ceiling?**
 - *The 10 percent carve-out for Non-Expedited Primary Installer/Integrators is a ceiling for the second funding blocks of the Commonwealth Solar II Rebate Program and the Commonwealth Solar Stimulus Rebate Program. MassCEC reserves the right to change this carve-out level in future blocks.*
- **Do I need to submit my application to Spillane Consulting Associates, Inc., for Moderate Income verification, prior to applying for a Commonwealth Solar II rebate?**
 - *Yes. Submit an income verification application to Spillane Consulting Associates, Inc. (Spillane) prior to, or concurrent with, your application submission to the Commonwealth Solar II Rebate Program. In order for Spillane to process your application, they will need to access either your 2008 or 2009 tax filings, whichever is more recent.*

PowerClerk Tutorial for Expedited Installers



Please email questions and comments
to cs@masscec.com.

Thank you!

